

*Curriculum Vitae*

**JAMES C. COX**

Noah Langdale Jr. Chair in Economics  
Georgia Research Alliance Eminent Scholar  
Founding Director, Experimental Economics Center  
Georgia State University

*February 18, 2020*

**Address**

14 Marietta St. NW, Suite 456  
Atlanta, GA 30303  
Postal mail: PO Box 3992  
Experimental Economics Center  
Atlanta, GA 30302-3992

Phone: (404) 413-0200  
Fax: (404) 413-0195  
E-mail: JCCox@gsu.edu  
Home page:  
<http://excen.gsu.edu/jccox>

**Academic Degree Programs**

B.A. in Economics, University of California at Davis, 1965  
Regents' Scholar, 1963-65  
"Highest Honors," 1965  
Phi Beta Kappa, 1965  
Phi Kappa Phi, 1965  
Ph.D. in Economics, Harvard University, 1971  
Woodrow Wilson Fellow, 1965-66  
National Science Foundation Fellowships, 1965-69  
Resources for the Future Fellowship, 1967-68.

**Grants and Research Contracts**

Ford Foundation grant, 1974.  
U.S. Department of Energy research contract, 1979-80.  
Minimum Wage Study Commission research contract, 1980-81.  
Arizona Corporation Commission research contract, 1984.  
Research Fellowship, Karl Eller Center for the Study of the Private Market Economy, 1985.  
Rand Corporation research contract, 1986-87.  
National Science Foundation grant number SES-8404915, 1984-88.  
U.S. Department of Labor, Commission on Workforce Quality and Labor Market Efficiency research contract, 1989.  
National Science Foundation grant number SES-8820552, 1989-91.  
National Science Foundation grant number SBR-9108888, 1991-94.  
National Science Foundation grant number SBR-9311455, 1993-96.  
National Science Foundation grant number SBR-9507526, 1995-96.  
Grant from the Netherlands Organization for Pure Scientific Research to CREED, University of Amsterdam for my sabbatical leave, 1997.

*curriculum vitae of James C. Cox (continued)*

Grant from Netherlands Agricultural Economics Research Institute for my sabbatical leave, 1997.

National Science Foundation grant number SES-9818561, 1999-2002.

University of Arizona, Eller College of Business and Public Administration, Proposition 301 Electronic Commerce Grant, 2002-2003.

National Science Foundation grant number DUE-0226344, 2002-2004, \$700,000. This grant financed the creation of EconPort: A Digital Library for Microeconomics Education (<http://www.econport.org>).

National Science Foundation grant number DUE-0442660/0622534, 2005-2008, \$900,000.

National Science Foundation grant number IIS-0527563/0630805, 2006-2009, \$250,000 (collaborative to a second grant of about the same size to UC Santa Cruz).

National Science Foundation grant number SES-0849590, 2009-2013, \$329,511 (collaborative to a second grant of about the same size to Indiana University).

National Institutes of Health, National Institute on Aging grant number 1RC4AG039071-01, 2010-2013, \$546,813 (subcontract with Emory University School of Medicine).

Air Force Research Laboratory research contract with SRI International, 2011-2013.

Gandour Consultores, “Experiments in Colombia,” 2013-2014, \$22,500.

Georgia Research Alliance VentureLab Phase 1A (\$25,000) and Phase 1B (\$25,000) grant titled “Surgical Discharge Model” (collaborative with Emory University School of Medicine), 2012 – 2018.

Russell Sage Foundation grant, 2016 – 2018, \$33,258, Co-PI.

National Science Foundation grant number SES-1658743, 2017-2020, \$247,191.

National Science Foundation grant number SES-1851720, 2019-2020, \$38,520.

**Professional Associations, Editorial Boards, and Honors**

Southern Economic Association: President-Elect and Program Chair, 2009-2010; President, 2010-2011; Past President, 2011-2012; Board of Trustees, 2009 - 2013.

Economic Science Association: President Elect, 1995-1997; President 1997-1999; Past President, 1999-2001; Executive Committee and Section Head, 1986-1987.

Chair, Organizing Committee for FUR XV: International Conference on Foundations and Applications of Utility, Risk and Decision Theory, 2012.

Member, Organizing Committee for the international conference: Experiments for Export? Behavioral Experiments in Latin America, 2012

Advisory Editor, 1997-2003; Guest Editor, 2006, 2017; and Board of Editors, 2003- present of *Experimental Economics*.

Senior Associate Editor, *Southern Economic Journal*, 2011 - present.

Guest Co-editor, special issue on Experimental and Behavioral Economics of Healthcare, *Journal of Economic Behavior and Organization*, 2014 - 2016.

Guest Co-editor, special issue on FUR XV, *Theory and Decision*, 2013.

Editorial Advisory Board, *Public Finance Review*, 2017 - present.

Associate Editor, *Economics Bulletin*, 2003 - 2016.

Board of Editors, *Journal of the Economic Science Association*, 2015 - present.

Board of Editors, *Atlantic Economic Journal*, 1995- present.

Board of Editors, *Journal of Economic Methodology*, 1998-2004.

*curriculum vitae of James C. Cox (continued)*

Associate Principal Investigator, Time-sharing Experiments for the Social Sciences (TESS), 2013 - present

Fellow, Center for Behavioral and Experimental Agri-Environmental Research, 2015- present.

Recipient (along with coauthors Vjollca Sadiraj and Ulrich Schmidt) of the Editor's prize for best paper published in *Experimental Economics* in 2015 for "Paradoxes and Mechanisms for Choice under Risk", 18(2), 2015, 215-250.

Keynote Speaker, Utah Experimental Economics Conference, Salt Lake City, 2019.

Keynote Speaker, Asia-Pacific Meeting of the Economic Science Association, Brisbane, Australia, 2018.

Keynote Speaker, Shanghai Workshop of Behavioral and Experiential Economics, Shanghai, China, 2018.

Keynote Speaker, Inaugural Wuhan Cherry Blossom Workshop in Experimental Economics, Wuhan, China, 2018.

Keynote Speaker, International Workshop on Experimental Economics, Meghalaya, India 2016.

Keynote Speaker, CEAR/MRIC Workshop VI: Behavioral Insurance, sponsored by the Center for the Economic Analysis of Risk and the Munich Risk and Insurance Center, 2015.

Plenary Speaker, joint meetings of Society for the Advancement of Behavioral Economics, International Association for Research in Economic Psychology, and International Confederation for Advancement of Behavioral Economics & Economic Psychology, 2013.

Plenary Speaker, North American Meeting of the Economic Science Association, 2011.

Plenary Speaker, FUR XIV: International Conference on Foundations and Applications of Utility, Risk and Decision Theory, 2010

Plenary Speaker, Denmark Conference on Risk and Time Preferences, 2010

Keynote Speaker, Fourth Annual Australia New Zealand Workshop on Experimental Economics, December 2009.

Keynote Speaker, Third Annual Australia New Zealand Workshop on Experimental Economics, August 2008.

Keynote Speaker, Seventh Experimental Economics Conference of Japan, May 2003.

Keynote Speaker, Fourth National Conference of Development of Economics and Management Laboratories of China, November 2003.

Keynote Speaker, European Meeting of the Economic Science Association, October 2000.

Professional Biography in Mark Blaug (ed.), *Who's Who in Economics*, Third Edition (Hants, UK: Edward Elgar Publishing, 1999).

International Excellence Award in recognition of outstanding contributions in promoting international education at Georgia State University, November 2007.

**Professional Experience**

Noah Langdale Jr. Chair in Economics, Georgia State University, 2005-present.

Georgia Research Alliance Eminent Scholar, 2005-present.

Founding Director (2006-present), Experimental Economics Center (<http://excen.gsu.edu>), Andrew Young School of Policy Studies (<http://aysps.gsu.edu>), Georgia State University.

Management Committee, Andrew Young school of Policy Studies, Georgia State University, 2006- present.

*curriculum vitae of James C. Cox (continued)*

President and Chairman of the Board, 4C Health Analytics, Inc., 2014-2019.  
 Board Member and Angel Investor, Grannus, LLC, 2012-present.  
 Advisory Board, Upside Risk, 2009-2012.  
 Arizona Public Service Professor of Economics (1999-2005) and Economic Science Laboratory Distinguished Scholar (1998-2005), University of Arizona.  
 Director, Economic Science Laboratory (2002-2005), University of Arizona.  
 Visiting Professor, Overseas Distinguished Scholars Program, School of Economics, Central China Normal University, 2014-2018.  
 Wilson Fellow, Department of Economics, University of Arizona, March 2009.  
 Visiting Erskine Fellow, University of Canterbury, New Zealand, July – August, 2008.  
 Visiting Scholar in the Workshop in Political Theory and Policy Analysis, Indiana University, 2004-05.  
 Visiting Scholar in the Center for Research in Experimental Economics and Political Decision Making, University of Amsterdam, Sept. – Dec. 1997, May – July 1998.  
 Professor (1982-99), and Associate Professor (1977-82), Department of Economics, University of Arizona.  
 Chairman of the Faculty of the College of Business and Public Administration, University of Arizona, 1994-96.  
 Senior Associate, Economic Science Laboratory, University of Arizona, 1992-97.  
 Associate Professor (1973-77) and Assistant Professor (1970-73), Department of Economics, University of Massachusetts at Amherst.  
 Consultant to CREED, University of Amsterdam on research for the Netherlands Ministry of Transport, Public Works and Water Management on privatization of passenger rail transportation, 1997.  
 Consultant to the General Electric Co., 1978.  
 Consultant to the Office of Policy and Analysis, Federal Energy Administration, 1975, 1976.  
 Consultant to the Office of Tax Analysis, U.S. Department of the Treasury, 1975.  
 Consultant to Econ One Research, Inc., 2007.  
 Consultant to SRI International on a project for Intelligence Advanced Research Projects Activity, 2011-2012.  
 Board of Directors, Cybernomics, Inc., 1991-2000.  
 Academic Council, Goldwater Institute for Public Policy Research, 1991-2004.  
 Trustee for The St. Gregory/Green Fields Scholarship Foundation, 1998-99.  
 Trustee for The Arizona Independent Schools Scholarship Foundation, 1999-2004.  
 Research Fellow at the Udall Center for Studies in Public Policy, 1991.  
 National Science Foundation Graduate Research Fellowship Panel, 1990, 1991.  
 Associate in the Energy Laboratory Policy Study Group, Massachusetts Institute of Technology, 1974, 1975.  
 Member of the Self Study Committee for Academic Program Review of the Department of Economics, Georgia State University 2008-09.  
 Many years of service on Promotion and Tenure Committees at department (Economics, Accounting and Marketing) and college levels at U. Arizona and Georgia State.  
 Many years of service on Recruiting Committees for the Economics Departments at the University of Arizona and Georgia State University.

*curriculum vitae of James C. Cox (continued)*

Many years of service as member and chair of the Graduate Studies Committee for the Economics Department at the University of Arizona.

Dean Search Committees: (member) College of Business and Public Administration, University of Arizona, 1994-96; (co-chair) Andrew Young School of Policy Studies, Georgia State University, 2010-11.

Advisory Committee for Second Century Initiative, Georgia State University, 2011-12.

Chair, Visiting Faculty Committee, Andrew Young school of Policy Studies, Georgia State University, 2009- present.

Member of the Outside Review Committee for the Economics Department at the University of Kansas, 1996.

Chairman of the Academic Program Review Committee for the Marketing Department of the University of Arizona, 1991-92.

Consultant to the Ford Foundation's Office of Resources and Environment, The Energy Policy Project, Washington, DC, 1973.

Invited contributor of written and oral statements to various hearings of the U.S. House Committee on Ways and Means, the U.S. Senate Finance Committee, and the U.S. Senate Committee on Interior and Insular Affairs, 1973-75.

Research Assistant to the Public Policy Program, Harvard University, 1969-70.

Teaching Fellow, Harvard University, 1968-70.

**Book**

*Risk Aversion in Experiments* (co-edited with Glenn W. Harrison). Bingley, UK: Emerald, Research in Experimental Economics, Volume 12, 2008.

**Publications in Journals and Edited Volumes**

“A Theorem on Additively-Separable, Quasi-Concave Functions,” *Journal of Economic Theory*, 6, April 1973.

“Equity and Efficiency in Evaluation of Public Programs” (with Corry F. Azzi), *Quarterly Journal of Economics*, 87, August 1973.

“Properties of Functions Which are Solutions to Maximization Problems,” *Journal of Economic Theory*, 6, August 1973.

“Shadow Prices in Public Program Evaluation Models” (with Corry F. Azzi), *Quarterly Journal of Economics*, 88, February 1974.

“Portfolio Choice and Saving in an Optimal Consumption Leisure Plan,” *Review of Economic Studies*, 42, January 1975.

“A Tariff Policy for Independence from Oil Embargoes” (with Arthur W. Wright), *National Tax Journal*, 28, March 1975.

*curriculum vitae of James C. Cox (continued)*

“The Cost-Effectiveness of Federal Tax Subsidies for Petroleum Reserves: Some Empirical Results and Their Implications” (with Arthur W. Wright), in Gerard M. Brannon (ed.), *Studies in Energy Tax Policy*, (Boston: Ballinger, 1975).

“The Determinants of Investment in Petroleum Reserves and Their Implications for Public Policy” (with Arthur W. Wright), *American Economic Review*, 66, March 1976.

“The Impact of the Tax Reduction Act of 1975 on the Petroleum Industry” (with Arthur W. Wright), *Boston College Industrial and Commercial Law Review*, 17, June 1976.

“A Theory and Test of Credit Rationing: Comment” (with Corry F. Azzi), *American Economic Review*, 66 December, 1976.

“The Effects of Crude Oil Price Controls-, Entitlements and Taxes on Refined Product Prices and Energy Independence” (with Arthur W. Wright), *Land Economics*, 54, February 1978.

“The Determinants of Minimum Wage Levels and Coverage in State Minimum Wage Laws” (with Ronald L. Oaxaca), in Simon Rottenberg (ed.), *The Economics of Legal Minimum Wages*, (Washington: American Enterprise Institute, 1981).

“Auction Market Theory of Heterogeneous Bidders” (with Vernon L. Smith and James M. Walker), *Economics Letters*, 9, 1982.

“The Political Economy of Minimum Wage Legislation” (with Ronald L. Oaxaca), *Economic Inquiry*, 20, October 1982.

“Theory and Behavior of Single Object Auctions” (with Bruce Roberson and Vernon L. Smith), in Vernon L. Smith (ed), *Research in Experimental Economics*, vol. 2, (Greenwich: JAI Press, 1982). Editor for this paper: David M. Grether.

“Tests of a Heterogeneous Bidders Theory of First Price Auctions” (with Vernon L. Smith and James M. Walker), *Economics Letters*, 12, 1983.

“A Test that Discriminates Between Two Models of the Dutch- First Auction Nonisomorphism,” (with Vernon L. Smith and James M. Walker), *Journal of Economic Behavior and Organization*, 4, June-September, 1983.

“OCS Leasing and Auctions: Incentives and the Performance of Alternative Bidding Institutions” (with R. Mark Isaac and Vernon L. Smith), *Supreme Court Economic Review*, 2, 1983.

“Opportunity Costs of the Minimum Wage” (with Ronald L. Oaxaca), in Ronald G. Ehrenberg (ed.), *Research in Labor Economics*, vol. 6, (Greenwich: JAI Press, 1984).

*curriculum vitae of James C. Cox (continued)*

“Theory and Behavior of Multiple Unit Discriminative Auctions” (with Vernon L. Smith and James M. Walker), *Journal of Finance*, 39, September 1984.

“In Search of the Winner's Curse” (with R. Mark Isaac), *Economic Inquiry*, 22, October 1984.

“Experimental Development of Sealed-Bid Auction Theory: Calibrating Controls for Risk Aversion” (with Vernon L. Smith and James M. Walker), *American Economic Review, Papers and Proceedings*, 75, May 1985.

“Expected Revenue in Discriminative and Uniform Price Sealed Bid Auctions” (with Vernon L. Smith and James M. Walker), in Vernon L. Smith (ed.), *Research in Experimental Economics*, Vol. 3, (Greenwich: JAI Press, 1985). Editor for this paper: Charles R. Plott.

“Incentive Regulation: A Case Study in the Use of Laboratory Experimental Analysis in Economics” (with R. Mark Isaac), in Shane Moriarity (ed.), *Laboratory Market Research*, Norman: Center for Economic and Management Research, University of Oklahoma, 1986).

“Minimum Wage Effects with Output Stabilization” (with Ronald L. Oaxaca), *Economic Inquiry*, 24, July 1986.

“In Search of the Winner's Curse: Reply” (with R. Mark Isaac), *Economic Inquiry*, 24, July 1986.

“Experimental Economics and Experimental Psychology: Ever the Twain Shall Meet?” (with R. Mark Isaac), in Alan J. MacFadyen and Heather W. MacFadyen (eds.), *Economic Psychology: Intersections in Theory and Application*, (New York: North-Holland, 1986).

“Bidding Behavior in First Price Sealed Bid Auctions: Use of Computerized Nash Competitors” (with James M. Walker and Vernon L. Smith), *Economics Letters*, 23, 1987.

“Mechanisms for Incentive Regulation: Theory and Experiment” (with R. Mark Isaac), *Rand Journal of Economics*, 18, Autumn 1987.

“Theory and Individual Behavior of First- Price Auctions” (with Vernon L. Smith and James M. Walker), *Journal of Risk and Uncertainty*, 1, March 1988.

“Preference Reversals Without the Independence Axiom” (with Seth Epstein), *American Economic Review*, 79, June 1989.

“Laboratory Experiments with a Finite Horizon Job Search Model” (with Ronald L. Oaxaca), *Journal of Risk and Uncertainty*, 2, September 1989.

“Inducing Risk Neutral Preferences: An Examination in a Controlled Market Environment” (with James M. Walker and Vernon L. Smith), *Journal of Risk and Uncertainty*, 3, March 1990.

*curriculum vitae of James C. Cox (continued)*

“Unemployment Insurance and Job Search” (with Ronald L. Oaxaca), in Laurie J. Bassi and David L. Crawford (eds.), *Research in Labor Economics*, vol. 11 (Greenwich: JAI Press, 1990).

“Direct Tests of the Reservation Wage Property” (with Ronald L. Oaxaca), *Economic Journal*, 102, November 1992.

“Tests for a Reservation Wage Effect” (with Ronald L. Oaxaca), in John Geweke (ed.), *Decision Making under Risk and Uncertainty: New Models and Empirical Findings*, (Boston: Kluwer Academic Publishers, 1992).

“Incentive Regulation and Innovation” (with R. Mark Isaac), in R. Mark Isaac (ed.), *Research in Experimental Economics*, vol. 5, (Greenwich: JAI Press, 1992). Editor for this paper: Patrick Joyce.

“Theory and Misbehavior of First Price Auctions: Comment” (with Vernon L. Smith and James M. Walker), *American Economic Review*, 82, December 1992

“Accuracy in Journalism: An Economic Approach” (with Alvin I. Goldman), in Frederick F. Schmitt (ed.), *Socializing Epistemology: The Social Dimensions of Knowledge*, (Lanham, MD: Rowman and Littlefield, 1994).

“Inducing Risk Neutral Preferences: Further Analysis of the Data” (with Ronald L. Oaxaca), *Journal of Risk and Uncertainty*, 11, July 1995.

“The Preference Reversal Phenomenon: Response Mode, Markets, and Incentives” (with David M. Grether), *Economic Theory*, 7, no. 3, 1996.

“Is Bidding Behavior Consistent with Bidding Theory for Private Value Auctions?” (with Ronald L. Oaxaca), in R. Mark Isaac (ed.), *Research in Experimental Economics*, vol. 6 (Greenwich: JAI Press, 1996).

“Speech, Truth, and the Free Market for Ideas” (with Alvin I. Goldman), *Legal Theory*, 2, March 1996.

“Testing Job Search Models: The Laboratory Approach” (with Ronald L. Oaxaca), in Solomon W. Polochek (ed.), *Research in Labor Economics*, vol.15 (Greenwich: JAI Press, 1996).

“Moral Hazard and Adverse Selection in Procurement Contracting” (with R. Mark Isaac, Paula Ann Cech, and David Conn), *Games and Economic Behavior*, 17, December 1996.

“On Testing the Utility Hypothesis,” *Economic Journal*, 107, July 1997.

“Learning to Play Cournot Duopoly Strategies” (with Mark Walker), *Journal of Economic Behavior and Organization*, 36, No. 2, 1 August 1998.



*curriculum vitae of James C. Cox (continued)*

“Quantifying the Effects of Sow-Herd Management Information Systems on Farmers’ Decision Making Using Experimental Economics” (with Jos A.A.M. Versteegen, Joep Sonnemans, Ruud B.M. Huirne, and Aalt A. Dijkhuizen), *American Journal of Agricultural Economics*, 80, November 1998.

“The Winner’s Curse and Public Information in Common Value Auctions: Comment” (with Samuel H. Dinkin and Vernon L. Smith), *American Economic Review*, 89, March 1999.

“Can Supply and Demand Parameters be Recovered from Data Generated by Market Institutions?” (with Ronald L. Oaxaca), *Journal of Business and Economic Statistics*, 17, July 1999.

“Good News and Bad News: Search from Unknown Wage Offer Distributions” (with Ronald L. Oaxaca), *Experimental Economics*, 2, No. 3, 2000.

“An Experiment To Evaluate Bayesian Learning of Nash Equilibrium Play” (with Jason Shachat and Mark Walker), *Games and Economic Behavior*, 34, January 2001.

“Endogenous Entry and Exit in Common Value Auctions” (with Sam Dinkin, and James T. Swarthout), *Experimental Economics*, 4, No. 2, 2001.

“Trust, Reciprocity, and Other-Regarding Preferences: Groups vs. Individuals and Males vs. Females,” in Rami Zwick and Amnon Rapoport, (eds.), *Advances in Experimental Business Research*, Kluwer Academic Publishers, 2002.

“Competition For vs. On the Rails: A Laboratory Experiment” (with Theo Offerman, Mark A. Olson, and Arthur J.H.C Schram), *International Economic Review*, 43, no. 3, August 2002, pp. 709-736.

“Auctions: Research Opportunities in Marketing” (with Dipankar Chakravarti, et al.), *Marketing Letters*, Vol. 13, No. 3, August 2002.

“How to Identify Trust and Reciprocity,” *Games and Economic Behavior*, 46, no. 2, 2004, 260-281.

“When Does an Incentive for Free Riding Promote Rational Bidding?” (with Stephen C. Hayne), in Rami Zwick and Amnon Rapoport, (eds.), *Experimental Business Research*, vol. II, Springer, 2005.

“On the Nature of Reciprocal Motives” (with Cary A. Deck), *Economic Inquiry*, 2005, 43(3), 623-635.

“Economics, Psychology, and Social Dynamics of Consumer Bidding in Auctions” (with Amar Cheema, et al.), *Marketing Letters*, 16, 2005, 401-413.

*curriculum vitae of James C. Cox (continued)*

“Small- and Large-Stakes Risk Aversion: Implications of Concavity Calibration for Decision Theory” (with Vjollca Sadiraj), *Games and Economic Behavior*, 56 (1), July 2006, 45-60.

“Barking Up the Right Tree: Are Small Groups Rational Agents?” (with Stephen C. Hayne), *Experimental Economics*, 9(3), September 2006, 209-222.

“When Are Women More Generous than Men?” (with Cary A. Deck), *Economic Inquiry*, 44 (6), October 2006, 587-598.

“Assigning Intentions when Actions Are Unobservable: The Impact of Trembling in the Trust Game” (with Cary A. Deck), *Southern Economic Journal*, 73(2), October 2006, 307-314.

“EconPort: Creating and Maintaining a Knowledge Commons” (with J. Todd Swarthout), in Charlotte Hess and Elinor Ostrom (eds.), *Understanding Knowledge as a Commons: From Theory to Practice*, MIT Press, 2006. An Italian translation appears in C. Hess and E. Ostrom (eds.), *La Conoscenza Come Bene Comune: Dalla Teoria Alla Practica*, Bruno Mondadori, 2009.

“Coordination of Purchasing and Bidding Activities Across Posted Offer and Auction Markets” (with Daniel Zeng and Moshe Dror), *Journal of Information Systems and e-Business Management*, 5, 2007, 25-46.

“On Modeling Voluntary Contributions to Public Goods” (with Vjollca Sadiraj), *Public Finance Review*, 35(2), March 2007, 311-332.

“Trust, Fear, Reciprocity, and Altruism: Theory and Experiment,” in Sobei H. Oda, (ed.), *Developments on Experimental Economics: New Approaches to Solving Real-world Problems*, Springer, 2007.

“A Tractable Model of Reciprocity and Fairness” (with Daniel Friedman and Steven Gjerstad), *Games and Economic Behavior*, 59(1), 2007, 17-45.

“Preference Reversals,” in Charles R. Plott and Vernon L. Smith, (eds.), *Handbook of Experimental Economics Results, Volume 1* (New York: Elsevier Press, 2008).

“Utility Maximization,” in Charles R. Plott and Vernon L. Smith, (eds.), *Handbook of Experimental Economics Results, Volume 1* (New York: Elsevier Press, 2008).

“First Price Independent Private Values Auctions,” in Charles R. Plott and Vernon L. Smith, (eds.), *Handbook of Experimental Economics Results, Volume 1* (New York: Elsevier Press, 2008).

*curriculum vitae of James C. Cox (continued)*

“Experimentics: The Use of Market Experiments to Evaluate the Performance of Econometric Estimators” (with Ronald L. Oaxaca), in Charles R. Plott and Vernon L. Smith, (eds.), *Handbook of Experimental Economics Results, Volume 1* (New York: Elsevier Press, 2008).

“Experiments in Decentralized Monopoly Restraint” (with R. Mark Isaac), in Charles R. Plott and Vernon L. Smith, (eds.), *Handbook of Experimental Economics Results, Volume 1* (New York: Elsevier Press, 2008).

“Procurement Contracting” (with R. Mark Isaac), in Charles R. Plott and Vernon L. Smith, (eds.), *Handbook of Experimental Economics Results, Volume 1* (New York: Elsevier Press, 2008).

“Laboratory Tests of Job Search Models” (with Ronald L. Oaxaca), in Charles R. Plott and Vernon L. Smith, (eds.), *Handbook of Experimental Economics Results, Volume 1* (New York: Elsevier Press, 2008).

“Risk Aversion in Experiments: An Introduction” (with Glenn W. Harrison), in James C. Cox and Glenn W. Harrison (eds.), *Risk Aversion in Experiments* (Bingley, UK: Emerald, Research in Experimental Economics, Volume 12, 2008).

“Risky Decisions in the Large and in the Small: Theory and Experiment” (with Vjollca Sadiraj), in James C. Cox and Glenn W. Harrison (eds.), *Risk Aversion in Experiments* (Bingley, UK: Emerald, Research in Experimental Economics, Volume 12, 2008).

“Competition Between Auctions” (with Ernan Haruvy and Peter T. L. Popkowski Leszczyc, et al.), *Marketing Letters*, 19, 2008, 431-448.

“Implications of Trust, Fear, and Reciprocity for Modeling Economic Behavior” (with Klarita Sadiraj and Vjollca Sadiraj), *Experimental Economics*, 11, 2008, 1-24.

“Revealed Altruism” (with Daniel Friedman and Vjollca Sadiraj), *Econometrica*, 76(1), 2008, 31–69.

“On the Empirical Relevance of St. Petersburg Lotteries” (with Vjollca Sadiraj and Bodo Vogt), *Economics Bulletin*, 29(1), 2009, 221-227.

“Trust in Private and Common Property Experiments” (with Elinor Ostrom, James M. Walker, et al.), *Southern Economic Journal*, 75(4), 2009, 957-975.

“Trust and Reciprocity: Implications of Game Triads and Social Contexts,” *New Zealand Economic Papers. Special Issue: Laboratory Experiments in Economics, Finance and Political Science*, 43(2), 2009, 89 – 104.

“Some Issues of Methods, Theories, and Experimental Designs,” *Journal of Economic Behavior and Organization*, 73, 2010, 24-28.

*curriculum vitae of James C. Cox (continued)*

“Saliency of Outside Options in the Lost Wallet Game” (with Maroš Servátka and Radovan Vadovič), *Experimental Economics*, 13(1), 2010, 66-74.

“On the Coefficient of Variation as a Measure of Risk Sensitivity” (with Vjollca Sadiraj), *Journal of Mathematical Psychology*, 54, 2010, 387-394.

“Trust with Private and Common Property: Effects of Stronger Property Right Entitlements,” (with Daniel T. Hall), *Games* 1(4), 2010, 527-550.

“Clocks and Trees: Isomorphic Dutch Auctions and Centipede Games” (with Duncan James), *Econometrica*, 80(2), 2012, 883–903.

“Presidential Address: Private Goods, Public Goods and Common Pools with *Homo Reciprocans*,” *Southern Economic Journal*, 79(1), 2012, 1-14.

“Direct Tests of Individual Preferences for Efficiency and Equity” (with Vjollca Sadiraj), *Economic Inquiry*, 50(4), 2012, 920-931.

“Do I Care if You Know I Betrayed You?” (with Danyang Li), *Economics Bulletin*, 32(4) 2012, 2839-2848.

“Risk Factors for 30-Day Hospital Readmission among General Surgery Patients” (with Michael T. Kassin, Rachel M. Owen, Sebastian Perez, Ira L. Leeds, Kurt Schnier, Vjollca Sadiraj, and John F. Sweeney), *Journal of the American College of Surgeons*, 215(3), 2012, 322-330.

“Transplantation at the Nexus of Behavioral Economics and Healthcare Delivery” (with K.E. Schnier, C. McIntyre, R. Ruhil, V. Sadiraj, and N. Turgeon), *American Journal of Transplantation*, 13, 2013, 31-35.

“In Honor of Elinor Ostrom,” *Southern Economic Journal*, 79(3), 2013, 481-483.

“Provision versus Appropriation in Symmetric and Asymmetric Social Dilemmas” (with Elinor Ostrom, Vjollca Sadiraj, and James M. Walker), *Southern Economic Journal*, 79, 2013, 496-512.

“Assessing Clinical Discharge Data Preferences among Practicing Surgeons” (with Ira L. Leeds, Vjollca Sadiraj, Kurt E. Schnier, and John F. Sweeney), *Journal of Surgical Research*, 184(1), 2013, 42-48.e3

“Is There A Plausible Theory for Decision under Risk? A Dual Calibration Critique” (with Vjollca Sadiraj, Bodo Vogt, and Utteeyo Dasgupta), *Economic Theory*, 54 (2), 2013, 305-333.

“Asymmetrically Dominated Choice Problems, the Isolation Hypothesis and Random Incentive Mechanisms” (with Vjollca Sadiraj and Ulrich Schmidt), *PLOS ONE*, 9(3), March 2014, e90742. doi:10.1371/journal.pone.0090742.

*curriculum vitae of James C. Cox (continued)*

“Alternative Payoff Mechanisms for Choice under Risk” (with Vjollca Sadiraj and Ulrich Schmidt), *International Advances in Economic Research*, 20(2), 2014, 239-240.

“Introduction to FUR XV Special Issue” (with Glenn W. Harrison, Elisabet Rutström, and Vjollca Sadiraj), *Theory and Decision*, 77(4), 2014, 439-441.

“Toward Innovative, Cost-effective and Systemic Solutions to Improve Outcomes and Well-being of Military Families Affected by Autism Spectrum Disorder” (with A. Klin, A. M. Wetherby, J. Woods, C. Saulnier, J. Stapel-Wax, C. Klaiman, W. Jones, E. Rubin, L. Scahill, K. Bearss, C. Gunter, C. J. Courtemanche, A. Lemieux, D. S. Mandell, J. P. Van Decar, R. A. Miller, & C. Shireman), *Yale Journal of Biology and Medicine*, 88(1), 2015, 73–79.

“Paradoxes and Mechanisms for Choice under Risk” (with Vjollca Sadiraj and Ulrich Schmidt), *Experimental Economics*, 18(2), 2015, 215-250. Awarded the Editors’ prize for best paper published in *Experimental Economics* in the year 2015.

“Trust and Trustworthiness of Immigrants and Native-Born Americans” (with Wafa Hakim Orman), *Journal of Behavioral and Experimental Economics*, 57, 2015, 1-8.

“On Replication and Perturbation of the McKelvey and Palfrey Centipede Game Experiment” (with Duncan James), in Cary A. Deck, Enrique Fatas, and Tanya Rosenblat (eds.), *Replication in Economic Experiments*. Bingley, UK: Emerald, Research in Experimental Economics, vol. 18, 2015, 53-94.

“What is Trustworthiness and What Drives It?” (with Rudolf Kerschbamer and Daniel Neururer), *Games and Economic Behavior*, 98, 2016, 197-218.

“Experimental and Behavioral Economics of Healthcare” (with Ellen P. Green and Heike Hennig-Schmidt), *Journal of Economic Behavior and Organization*, 131, part B, 2016, A1-A4.

“Higher Quality and Lower Cost from Improving Hospital Discharge Decision Making” (with Vjollca Sadiraj, Kurt Schnier, and John F. Sweeney), *Journal of Economic Behavior and Organization*, 131, part B, 2016, 1-16.

“Incentivizing Cost-Effective Reductions in Hospital Readmission Rates” (with Vjollca Sadiraj, Kurt Schnier, and John F. Sweeney), *Journal of Economic Behavior and Organization*, 131, part B, 2016, 24-35.

“Electrophysiological and Neuroendocrine Correlates of Trust in the Investment Game” (with Willoughby, A. R., Barraza, J. A., Javitz, H., Roach, B. J., de Zambotti, M., Harrison M. T., Murray, J., Zak, P. J., Ford, J. M., Colrain, I. M., & Myers, G.), *Journal of Intelligence Community Research and Development*. 12 December 2016.

*curriculum vitae of James C. Cox (continued)*

“Discharge Decision-making after Complex Surgery: Surgeon Behaviors Compared to Predictive Modeling to Reduce Surgical Readmissions” (with Ira L. Leeds, Vjollca Sadiraj, Xiaoxue Sherry Gao, Timothy M. Pawlik, Kurt E. Schnier, and John F. Sweeney), *American Journal of Surgery*, 213(1), 2017, 112–119.

“Status Quo Effects in Fairness Games: Acts of Commission vs. Acts of Omission” (with Maroš Servátka and Radovan Vadovič), *Experimental Economics*, 2017, 20(1), 1-18.  
doi:10.1007/s10683-016-9477-0

“Tax Incidence: Do Institutions Matter? Experimental Evidence” (with Mark Rider and Astha Sen), *Public Finance Review*, 46(6), 2018, 899-925. <https://doi.org/10.1177/1091142117700720>

“Asset Integration and Attitudes to Risk: Theory and Evidence” (with Steffen Andersen, Glenn W. Harrison, Morten I. Lau, E. Elisabet Rutström, and Vjollca Sadiraj), *Review of Economics and Statistics*, 100(5), 2018, 816-830. [https://doi.org/10.1162/rest\\_a\\_00719](https://doi.org/10.1162/rest_a_00719)

“The St. Petersburg Paradox Despite Risk-seeking Preferences: An Experimental Study” (with Eike B. Kroll, Marcel Lichters, Vjollca Sadiraj and Bodo Vogt), *Business Research*, 12(1), 2019, 27-44. <https://doi.org/10.1007/s40685-018-0078-y>

“Incentives” (with Vjollca Sadiraj), Chapter 1 in *Handbook of Research Methods and Applications in Experimental Economics*, Arthur Schram and Aljaž Ule (eds.), Edward Elgar Publishing, 2019. ISBN: 1788110560, 9781788110563

“Cultural Identities and Resolution of Social Dilemmas” (with Vjollca Sadiraj and Urmimala Sen), *Economic Inquiry*, 58(1), 2020, 49-66.  
<https://onlinelibrary.wiley.com/doi/10.1111/ecin.12727>

“Audit State Dependent Taxpayer Compliance: Theory and Evidence from Colombia” (with James Alm and Vjollca Sadiraj), *Economic Inquiry*, 58(2), 2020, 819-833.  
<https://doi.org/10.1111/ecin.12864>

“Policy Designed to Fail: Effects of Default Option and Information Complexity on Student Loan Defaults” (with Daniel Kreisman and Susan Dynarski), *Journal of Public Economics*, revise and resubmit.

*curriculum vitae of James C. Cox (continued)*

### **Other Publications**

“The Economics of the Oil Industry's Tax Burden” (with Arthur W. Wright) in *The Petroleum Industry's Tax Burden*, Arlington, VA: Taxation with Representation, 1973); reprinted in U.S. House Committee on Ways and Means, *General Tax Reform*, Part 5 of 18 (March 19, 20, 1973), pp. 2299-2330.

“Federal Tax Policy and Energy Problems” (with Arthur W. Wright), in U.S. House Committee on Ways and Means, *General Tax Reform*, Part 9 of 11 (February 26, 1973, Natural Resources), pp. 1392-1412.

“Statement on the Financial Requirements of the United States Energy Industries” (with Arthur W. Wright), in U.S. Senate Committee on Interior and Insular Affairs, *Financial Requirements of the Nation's Energy Industries*, (March 6, 1973), pp. 250-258.

“An Economic Evaluation of S.2806: The Energy Revenue and Development Act of 1973” (with Arthur W. Wright), in Subcommittee on Energy, U.S. Senate Committee on Finance, *Fiscal Policy and the Energy Crisis*, Part 4 of 4 (January 25, 28, and 29, 1974), pp. 1548-1561; also, the record of the oral testimony on pp. 1528-1548 of the same volume.

“A Rebatale Tariff Proposal for Promoting Energy Independence” (with Arthur W. Wright), in Subcommittee on Energy, U.S. Senate Committee on Finance, *Fiscal Policy and the Energy Crisis*, Part 4 of 4 (January 25, 28, and 29, 1974), pp.1561-1571.

“A Report to the Senate Subcommittee on Energy, Committee on Finance, Concerning the Foreign Tax Credit” (with Arthur W. Wright), in Subcommittee on Energy, U.S. Senate Committee on Finance, *Fiscal Policy and the Energy Crisis*, Part 4 of 4 (January 25, 28, and 29, 1974), pp. 1571-1573.

“Research Tasks on the Economics of Tax and Other Policies Towards Petroleum” (with Arthur W. Wright), in *Conference on Tax Research 1975* (Washington: U.S. Treasury, 1976).

“Effects of Minimum Wage Policy on Inflation and on Output Prices, Employment, and Real Wage Rates by Industry” (with Ronald L. Oaxaca), in *Report of the Minimum Wage Study Commission, Vol. VI: The Minimum Wage and the Macro Economy* (Washington: U.S. Government Printing Office, June 1981); also, three appendices available from the National Technical Information Service.

“Unemployment Insurance: The Worker's Perspective” (with Ronald L. Oaxaca), in *Investing in People: A Strategy to Address America's Workforce Crisis, Background Papers Vol. 1* (Washington: Commission on Workforce Quality and Labor Market Efficiency, U.S. Department of Labor, September 1989).

*curriculum vitae of James C. Cox (continued)*

“EconPort: A Digital Library for Microeconomics Education” (with Hsinchun Chen, Daniel Zeng, Riyad Kalla, Zan Huang, and J. Todd Swarthout), *Proceedings of the 3rd ACM/IEEE-CS Joint Conference on Digital Libraries*, 2003.

“Coordination of Purchasing and Bidding Activities Across Markets” (with Daniel Zeng and Moshe Dror), *Proceedings of the Hawai'i International Conference on System Sciences (HICSS-37)*, 2004.

"Discharge Decision-Making after Complex Surgery: Surgeon Behavior Compared to Predictive Modeling to Reduce Surgical Readmissions" (with Ira L. Leeds, Vjollca Sadiraj, Sherry X. Gao, Timothy M. Pawlik, Kurt E. Schnier, and John F. Sweeney.) *Journal of the American College of Surgeons* 221(4), 2015, S123-S124.

### **Unpublished Reports**

“Dynamic Analyses of Resource Development and Extraction” (with T. R. Lewis), U. S. Department of Commerce, National Technical Information Service, 1979.

“Alternatives to Rate of Return Regulation: A Final Report for the Arizona Corporation Commission” (co-authored with other members of the Economic Science Laboratory Research Group), March 31, 1985.

“An Experimental Study of Competitive Bidding and Incentive Contracts in Procurement: An Initial Report Submitted to the Rand Corporation” (with Paula-Ann Cech, David Conn, and R. Mark Isaac), September 30, 1987.

“Concurrentie om versus Concurrentie op het Spoor: een experimentele studie” (with F. van Dijk, T.J.S. Offerman, A.J.H.C. Schram, and M.A. Olson), Center for Research in Experimental Economics and Political Decision-Making, Universiteit van Amsterdam, 1997. Opdrachtgever: Directoraat-Generaal voor het Personenvervoer, Ministerie van Verkeer en Waterstaat.

### **Working Papers**

“Moral Costs and Rational Choice: Theory and Experimental Evidence” (with John A. List, Michael Price, Vjollca Sadiraj, and Anya Samek).

“Rhythm, Contention, and Attention: Explaining the Bidding Gap Between the First Price and Dutch Auctions” (with Duncan James).

“Rational Choice in Games with Externalities and Contractions” (with Vjollca Sadiraj).

“Fit as a Fiddle or Sick as a Dog: Effects of Subjective Patient Reports on Uptake of Clinical Decision Support” (with Ira Leeds, Vjollca Sadiraj, Kurt E. Schnier, and John F. Sweeney).

“Festival Games: Inebriated and Sober Altruists” (with Vjollca Sadiraj and Giuseppe Attanasi).