

## Instructions for Treatment 3

### **No Talking Allowed**

Now that the experiment has begun, we ask that you do not talk. If you have a question, please raise your hand and an experimenter will approach you and answer your question in private.

### **Four Groups**

The students here today have been divided randomly into four groups, called Groups W, X, Y, and Z. If you are reading these instructions, you are a member of Group W and will be making a decision that will determine the money payoffs of three other people in this experiment, one from each of the other three groups.

The students in the three other groups have no decision to make in this experiment. They will be asked to fill out a questionnaire during the time you are will be recording your decisions in this experiment.

### **Anonymity**

Each person in Group W will be randomly matched with three people, one each from Groups X, Y, and Z. You will not learn the identity of the other people you are matched with. Likewise, the three other people you are matched with will not learn your identity.

### **Complete Privacy**

This experiment is structured so that no one, including the experimenters, the monitor, and the other subjects will ever know the personal decision of anyone in the experiment. Every person's privacy is guaranteed because neither his/her name nor student ID number will appear on any form that records decisions in this experiment.

**Your Decision Task**

You are asked to choose one **row** from the following table by circling the number of the row you choose in the Row Numbers column. Notice that your payoff is \$10 in every row; this means that your decision does not affect your own dollar payoff. Your decision **does** determine the payoffs to the Group X, Group Y, and Group Z people. Their payoffs are different in the three rows. Which row do you choose?

Please consider your decision carefully. Your recorded decision determines the money payoffs of three other people.

Please circle the number (1 or 2 or 3) of the row you decide to choose in the Row Numbers column.

Row Numbers	Your Payoff	Group X Person's Payoff	Group Y Person's Payoff	Group Z Person's Payoff
1	\$10	\$0	\$15	\$15
2	\$10	\$3	\$12	\$15
3	\$10	\$4	\$5	\$21