

## **Instructions** (version CN)

### **No Talking Allowed**

Now that the experiment has begun, we ask that you do not talk. If you have a question after we finish reading the instructions, please raise your hand and the experimenter will approach you and answer your question in private.

### **A Monitor and Two Groups**

A monitor has been selected randomly from among those of you who came here today. The rest of you have been divided randomly into two groups, called Group X and Group Y. Group Y people are seated all around the room. Group X people are standing at the back of the room.

### **Anonymity**

Each person in Group X will be randomly paired with a person in Group Y. No one will learn the identity of the person she/he is paired with.

### **Group Y Show-Up Fees**

Each person in Group Y will be given 10 one-dollar certificates as a show-up fee to put in his/her pocket.

### **Group X Show-Up Fees**

Each person in Group X will be given some number between 0 and 10 of one-dollar certificates as a show-up fee.

### **Complete Privacy**

This experiment is structured so that no one, including the experimenters, the monitor, and the other subjects will ever know the personal decision of anyone in the experiment. This is accomplished by a procedure in which you collect your money payoff, contained in a sealed envelope, from a lettered mailbox that only you have the key for. Your privacy is guaranteed because neither your name nor your student ID number will appear on any form that records your decisions in this experiment. The only identifying mark on the decision forms will be a letter known only to you. You will be able to collect your money payoffs with privacy by using a key, which opens a mailbox. The key and mailbox will be labeled with the same letter as your decision-reporting forms. But you will be the only person who knows your personal letter.

### Group X Has No Decision to Make

The Group X people do not have any decision to make.

### Additional Group Y Certificates

Each participant in Group Y will be given a number of certificates, in addition to her/his show-up fee, that is determined by the show-up fee of the paired person in Group X. The following table shows how this works.

<u>If the Group X Person Gets a Show-up Fee of</u>	<u>The Experimenters Triple the Amount Less than 10</u>	<u>And, in Addition to Her/His 10, the Group Y Person Receives</u>
10	3 * 0	0
9	3 * 1	3
8	3 * 2	6
7	3 * 3	9
6	3 * 4	12
5	3 * 5	15
4	3 * 6	18
3	3 * 7	21
2	3 * 8	24
1	3 * 9	27
0	3 * 10	30

### The Group Y Decision Task

Each person in Group Y will have the task of deciding whether she/he wants to give any of her/his additional certificates to the paired person in Group X.

### The Role of the Monitor

The monitor was randomly chosen from among the students who volunteered for today's experiment. The monitor will be in charge of distributing and collecting the little boxes that contain the envelopes containing mailbox keys and one-dollar certificates. In addition, the monitor will be asked to watch and make sure that the experimenters actually follow the procedures that have been explained here.