

## Susan K. Laury

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### Education

Ph.D., Economics, Indiana University, 1996  
M.A., Economics, Indiana University, 1991  
B.A., Journalism and Economics (Honors), Indiana University, 1988

### Research and Teaching Interests

Public Economics, Experimental Economics

### Professional Experience

2005 - Associate Director of the Experimental Economics Center, Georgia State University

2003 - Associate Professor of Economics, Georgia State University

2001 - 2005 Associate Director of the Experimental Economics Program, Georgia State University

1999 - 2003 Assistant Professor of Economics, Georgia State University

1996-1999 Assistant Professor of Economics and Research Economist, University of South Carolina.

1996 Academic Specialist, United States Information Service Visiting Scholars Program, Ulaanbaatar, Mongolia. Presented a two-week seminar on applied statistics to faculty at the Economics Institute of the Mongolian National University.

1995-1996 Lecturer of Economics and Research Economist, University of South Carolina

### Awards, Honors, and Grants

McMaster Visiting Fellowship, Adelaide, Australia, Summer 2005.

GSU Advancement of Women Faculty Scholarship Mentoring Grant, "Trusting Appearances and Reciprocating Looks: Experiments on Gender and Race Preferences," 2005. (with Ragan Petrie as the mentee).

GSU Office of Research, "Updating and Enhancing the Experimental Economics Laboratory," (with Paul Ferraro, Ragan Petrie and Laura Taylor), Summer 2004.

National Science Foundation, "Choosing Among Risky Alternatives: An Experimental Investigation of the Impact of Insurance Markets on Biases in Decision-Making," (with Melayne Morgan McInnes). August 2002 – August 2005.

### **Awards, Honors, and Grants (Cont.)**

National Science Foundation, "Game Theory and Social Interactions: A Virtual Collaboratory for Teaching and Research," (with Lisa Anderson, Catherine Eckel, Jean Ensminger, Jacob Goeree, Charles A. Holt, David Lucking-Reiley, Thomas Palfrey, Alvin Roth, Rick Wilson). June 1, 2001 – May 31, 2006.

Georgia Department of Natural Resources, "Enhancing and Improving Designs for Auction Mechanisms that Can Be Used by the EPD for Irrigation Auctions," June 29, 2001 – June 30, 2002.

National Science Foundation, SBR-9753125, "Individual Motives for Giving," March 1, 1998 - February 28, 2001.

Supplement to "Individual Motives for Giving" August 16, 2000 - February 28, 2001.

University of South Carolina, Research and Productive Scholarship award for "Information and Insurance: An Experimental Investigation." Jan. 1, 1999 - December 31, 1999. (With Melayne Morgan McInnes).

University of South Carolina, Darla Moore School of Business, Small Research Grant Program award for "Information and Insurance: An Experimental Investigation." Nov. 1, 1998 - April 30, 1999. (With Melayne Morgan McInnes).

University of South Carolina, College of Business Administration, Small Grants Program award for "The Voluntary Provision of Public Goods in Experimental Markets." October 1, 1996 - September 30, 1997.

Researcher of Carolina, 1997.

### **Refereed Publications**

"Altruism Spillovers: Are Behaviors in Context-free Experiments Predictive of Altruism Toward a Naturally-Occurring Public Good?" forthcoming in *Journal of Economic Behavior and Organization*.

"Risk Aversion and Incentive Effects: New Data without Order Effects," *American Economic Review* 95(3), 2005, 902-912 (with Charles Holt).

"Confidentiality and Taxpayer Compliance," *National Tax Journal* 58(3), 2005, 427-438 (with Sally Wallace).

"Using Experiments for Policy Making: An Example from the Georgia Irrigation Reduction Auction," *Journal of Policy Analysis and Management* 23(2), 2004, 341-363 (with Ronald Cummings and Charles Holt).

"The Impact of Insurance Prices on Decision-Making Biases: An Experimental Analysis." *Journal of Risk and Insurance* 70(2), 2003, 219-233 (with Melayne Morgan McInnes).

"Risk Aversion and Incentive Effects." *American Economic Review* 92(5), December 2002, 1644-1655 (with Charles Holt).

"Incentives in Public Goods Experiments: Implications for the Environment." *Recent Advances in Environmental Economics*, John List and Aart de Zeeuw, eds., 2002, 309-339 (with Jacob Goeree and Charles Holt).

"Private Costs and Public Benefits: Unraveling the Effects of Altruism and Noisy Behavior." *Journal of Public Economics* 83(2), March 2002, 255-276 (with Jacob Goeree and Charles Holt).

"Induced Value Tests of the Referendum Voting Mechanism." *Economics Letters*, 71(1), April 2001, 61-65. (With Laura Taylor, Mike McKee, and Ron Cummings).

"Voluntary Contributions to a Multiple Threshold Public Good." *Research in Experimental Economics*, Volume 8, R. Mark Isaac, ed., 2001, 47-83. (With Maribeth Collier and Eugene Chewning)

"The Voluntary Contribution Mechanism: Provision of a Pure Public Good with Diminishing Marginal Returns." *Public Choice* 99 (1-2), April 1999, pp. 139-160. (With Arlington Williams and James Walker)

"Multi-Market Equilibrium, Trade, and the Law of One Price." *Southern Economic Journal*, 65 (3), January 1999, pp. 611-621. (With Charles A. Holt)

"Anonymity and the Voluntary Provision of Public Goods." *Journal of Economic Behavior and Organization*, 27, August 1995. (With Arlington Williams and James Walker)

### **Other Publications**

"Payoff Effects and Risk Preference Under Real and Hypothetical Conditions." Forthcoming in *Handbook of Experimental Economics Results*, C. Plott and V. Smith, eds. (With Charles Holt)

"Theoretical Explanations of Treatment Effects in Voluntary Contributions Experiments." Forthcoming in *Handbook of Experimental Economics Results*, C. Plott and V. Smith, eds. (With Charles A. Holt)

"Voluntary Provision of Public Goods: Experimental Results with Interior Nash Equilibria." Forthcoming in *Handbook of Experimental Economics Results*, C. Plott and V. Smith, eds. (With Charles A. Holt)

"Varying the Scale of Financial Incentives Under Real and Hypothetical Conditions." *Behavioral and Brain Sciences*, 24(3), June 2001 (with Charles Holt).

"Classroom Games: Making Money." *Journal of Economic Perspectives*, 14(20), Spring 2000, pp. 205-213. (With Charles A. Holt)

"Using Experiments in the Classroom," *CSWEP Newsletter*, Winter 1999.

"Classroom Games: Voluntary Provision of a Public Good." *Journal of Economic Perspectives*, 11 (4), Fall 1997, pp. 209-215. (With Charles A. Holt)

## **Working Papers**

“Comparing Group and Individual Behavior in Lottery-Choice Experiments” (with Ronald Baker and Arlington Williams)

“Designing an Auction Mechanism to Reduce Irrigation During Severe Drought”

“Individual Motives for Giving in Public Goods Experiments,” (with Ragan Petrie).

“Pay One or Pay All: Random Selection of One Choice for Payment”

“Classroom Experiments on the Internet,” (with Charles Holt and David Lucking-Reiley).

## **Current Research**

Individual Motives for Giving in Public Goods Experiments

Price Expectations and Trading Volume in Experimental Asset Markets (with Arlington Williams)

Risk Attitudes and Insurance Purchase Decisions (with Melayne Morgan McInnes)

Issues in Tax Compliance (with Sally Wallace)

## **Paper Presentations Since 1995**

University of South Carolina, September 2005.

University of Melbourne, Melbourne, Victoria, Australia, July, 2005.

University of South Australia, Adelaide, South Australia, Australia, July 2005.

CSIRO, Canberra, ACT, Australia, June 2005.

Griffith University, Brisbane, Queensland, Australia, June 2005.

Economic Science Association North American Regional Meeting, November 2004.

Workshop on Auctions for Agri-Environmental Policies, Montpellier, France, Sept. 2004.

Public Economic Theory Meetings, Beijing, China, August 2004.

Economic Science Association International Meeting, Amsterdam, June 2004.

NSF Sponsored Workshop on Classroom Experiments, Williamsburg, VA, May 2004.

Economic Science Association North American Regional Meeting, November 2003.

Society for the Advancement of Economic Theory meeting, Rhodes, Greece, July 2003.

NSF Sponsored Workshop on Classroom Experiments, Tucson, AZ, May 2003.

University of Alabama, March 2003.

Harvard University, Boston, MA, September 2002.

Economic Science Association Annual Meeting, Boston, MA, June 2002.

NSF Sponsored Workshop on Classroom Experiments, Williamsburg, VA, May 2002.

American Economic Association meetings, January 2002.

Southern Economic Association meetings, November 2001.

Economic Science Association North American Regional Meeting, November, 2001.

Indiana University, Department of Economics, October 2001.

Indiana University, Workshop on Political Theory and Policy Analysis, October 2001.

Resources for the Future, Washington, DC, May 2001

NSF Sponsored Workshop on Classroom Experiments, Williamsburg, VA, May 2001.

University of Mississippi, Oxford, Mississippi, February 2001.

American Economic Association meetings, New Orleans, January 2001.

Southern Economic Association Meetings, Washington, DC, November 2000.

Economic Science Association European Regional Meeting (Amsterdam), October 2000.

Economic Science Association North American Regional Meeting, September 2000.

University of South Carolina, Columbia, SC, September 2000.

Economic Science Association meetings, New York, June 2000.

Public Choice Society and Economic Science meetings, March 2000.  
College of William and Mary, Williamsburg, Virginia, February 2000.  
Wilfred Laurier University, Waterloo Ontario, December 1999.  
McMaster University, Hamilton Ontario, December 1999.  
Southern Economic Association Meetings, New Orleans, November 1999.  
University of South Carolina, Columbia, SC, November 1999.  
Economic Science Association meetings, Lake Tahoe, Nevada, May 1999.  
Public Choice Society and Economic Science meetings, March 1999  
Economic Science Association North American Regional Meeting, October 1998  
Economic Science Association meetings, Mannheim Germany, June 1998  
University of Virginia (Public Economics Workshop), May 1998  
Conference on Classroom Experiments, College of William and Mary, April 1998.  
Purdue University, March 1998.  
Public Choice Society and Economic Science meetings, March 1998.  
Allied Social Sciences Association meetings, January 1998.  
Southern Economic Association meetings, November 1997.  
Economic Science Association meetings, October 1997.  
Conference on Classroom Experiments, University of Virginia, March 1997.  
Public Choice Society and Economic Science meetings, March 1997.  
Southern Economic Association meetings, November 1996.  
Southern Economic Association meetings, November 1995.  
Economic Science Association meetings, October 1995.

#### **Referee**

American Economic Review  
Economic Inquiry  
European Economic Review  
Experimental Economics  
Games and Economic Behavior  
Journal of Economic Behavior and Organization  
Journal of Economic Education  
Journal of Regulatory Economics  
National Science Foundation  
Research in Experimental Economics  
Southern Economic Journal  
The Economic Journal

#### **Professional Affiliations**

American Economic Association  
Committee on the Status of Women in the Economics Profession  
Economic Science Association  
Southern Economic Association